

Preferred Technologies, LLC
APPENDIX C – PRICING INDEX
DIR-CPO-6159

RFO-594 Law Enforcement, Surveillance, and Security Monitoring Technology Products and Services

Brand	Category	DISCOUNT OF MSRP/List Price	Unit of Measure
1. Software			
AMG	Network Security Software	5.00%	EA
Avigilon	Access Control & Video Surveillance Software	31.00%	EA
Bosch (Keenfinity)	Security Intrusion Software	44.00%	EA
Commend	Access Control & Security Software	34.00%	EA
Genetec	Access Control, Video Surveillance & License Plate Recognition Software	28.50%	EA
Genetec-Clearance	Digital Evidence Management Software	4.00%	EA
Halo	Security Sensor Software	5.00%	EA
Hanwha	Video Surveillance Software	40.50%	EA
Hexagon	Video Surveillance Software	20.00%	EA
HID	Card Reader & Credential Software	21.00%	EA
Honeywell	Access Control & Video Surveillance Software	31.00%	EA
inFRONT	Security & Mustering Software	5.00%	EA
Preferred Technologies, LLC	Security & Surveillance Software	15.00%	EA
Salient	Video Surveillance Software	24.00%	EA
Software House	Security & Server Software	32.00%	EA
SpotterGlobal	Surveillance Software	10.50%	EA
2. Hardware			
Altronix	Access Control, Surveillance & Security Hardware	43.00%	EA
AMG	Network Security Hardware	5.00%	EA
Assa Abloy	Access Control & Security Hardware	48.50%	EA
Avigilon	Access Control & Video Surveillance Hardware	31.00%	EA
Axis	Video Surveillance Hardware	24.50%	EA
Bosch (Keenfinity)	Security Intrusion Hardware	44.00%	EA
Bosch Video	Video Surveillance Hardware	25.00%	EA
Commend	Access Control & Security Hardware	34.00%	EA
Commscope	Cabling Hardware	31.00%	EA
Digital Monitoring Products (DMP)	Security Hardware	44.50%	EA
EtherWan	Network Security Hardware	5.00%	EA
Genetec	Access Control, Video Surveillance & License Plate Recognition Hardware	28.50%	EA
Genetec-Streamvault	Server & Storage Hardware	30.00%	EA
Halo	Security Sensor Hardware	5.00%	EA
Hanwha	Video Surveillance Hardware	40.50%	EA
Hexagon	Server Hardware	20.00%	EA
HID	Card Reader & Credential Hardware	21.00%	EA
Honeywell	Access Control & Video Surveillance Hardware	31.00%	EA
iLOQ	Biometric Hardware	5.00%	EA
inFRONT	Security & Mustering Hardware	5.00%	EA
LifeSafety Power	Power Management Hardware	30.00%	EA
Magos	Security & Surveillance Hardware	5.00%	EA
Panduit	Cabling Hardware	35.00%	EA
Preferred Technologies, LLC	Security & Surveillance Hardware	15.00%	EA

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Salient	Video Surveillance Hardware	24.00%	EA
Sargent	Locking Hardware	15.50%	EA
Shooter Detection Systems	Shooter Dection Hardware	17.00%	EA
Software House	Security & Server Hardware	32.00%	EA
Spotter Global	Surveillance Hardware	10.50%	EA
Strongpoles	Security Hardware	5.00%	EA
Sunwize	Security Hardware	15.00%	EA
Talkaphone	Security & Surveillace Hardware	32.00%	EA
Velasea	Server & Storage Hardware	5.00%	EA
Windy City Wire	Cabling Hardware	31.50%	EA

3. Related Services / Professional Services Provided by the Prime Vendor or its Resellers and Subcontractors

Preferred Technologies, LLC	Installation Services	15.00%	Per Hour
Preferred Technologies, LLC	Commissioning Services	15.00%	Per Hour
Preferred Technologies, LLC	Testing Services	15.00%	Per Hour
Preferred Technologies, LLC	Training Services	15.00%	Per Hour
Preferred Technologies, LLC	Maintaining, Cleaning & Repair Services	15.00%	Per Hour
Preferred Technologies, LLC	Documentation Services	15.00%	Per Hour
Preferred Technologies, LLC	Design Services	15.00%	Per Hour
Preferred Technologies, LLC	Programming Services	15.00%	Per Hour
Preferred Technologies, LLC	Software Development Services	15.00%	Per Hour
Preferred Technologies, LLC	Project Management Services	15.00%	Per Hour
Preferred Technologies, LLC	Permitting Services	15.00%	Per Hour
Preferred Technologies, LLC	Surveying & Audit Services	15.00%	Per Hour

4. Volume Discounts

Brand Name	Per Transaction	Frequency	Additional Discount
All Brands Proposed	\$500,000-\$999,999.99	Per Transaction	1.00%
All Brands Proposed	\$1,000,000-\$1,499,999.99	Per Transaction	2.00%
All Brands Proposed	\$1,500,000-\$1,999,999.99	Per Transaction	3.00%
All Brands Proposed	\$2,000,000+	Per Transaction	5.00%

NOTE: Vendor's quote to DIR Customers shall include the Administrative Fee. The fee will be added to the Firm Fixed Price and/or MSRP after the DIR Discount % off MSRP is applied.